

Message Text

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PAGE 01 LAGOS 01077 270100Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 /019 W
-----041306 270732Z /23

R 261154Z JAN 78
FM AMEMBASSY LAGOS
TO AMEMBASSY ABIDJAN
INFO SECSTATE WASHDC 6143
AMCONSUL IBADAN
AMCONSUL KADUNA

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E.O. 11652: N/A
TAGS: BEXP, NI
SUBJECT: NIGERIAN FERTILIZER COMPANY INTERESTED IN PURCHASING
SULPHUR AND IN OBTAINING MANAGEMENT ASSISTANCE

1. PLEASE PASS FOLLOWING MESSAGE TO MR. GERARD DE LA VALLEE
POUSSIN, PHILIPP BROTHERS, THIRD FLOOR PYRAMID BUILDING, 31
BOULEVARD DE LA REPUBLIQUE, ABIDJAN (TELEPHONE 32-22-88 AND
32-22-76).

2. AMERICAN CONSULATE KADUNA REPORTS THAT FEDERAL SUPER-
PHOSPHATE FERTILIZER COMPANY (FSFC) PLANS TO INVITE TENDERS
FOR THE SUPPLY OF 14,000 TONS OF SULPHUR AROUND MARCH 1978.
ACCORDING TO FSFC OFFICIAL, SULPHUR CURRENTLY SUPPLIED FROM
EUROPEAN SOURCE, BUT DELIVERIES INFREQUENT AND COST HIGH.
FSFC NOW INTERESTED IN FINDING SOURCE OF SUPPLY WHICH ALSO
CAPABLE OF ARRANGING EFFICIENT TRANSPORT AT REASONABLE PRICE.

3. IN ADDITION, FSFC MAY BE LOOKING FOR SOMEONE TO REPLACE
JAPANESE WHOSE MANAGEMENT CONTRACT EXPIRES IN JUNE 1978 AND
WILL PROBABLY NOT BE RENEWED. PHIBRO OR YOUR PARENT COMPANY
ENGLEHARD MINERALS AND CHEMICALS MAY BE ABLE PROVIDE ASSISTANCE
IN THIS REGARD.

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4. FINALLY, FSFC INTERESTED IN LOCATING U.S. FIRM EXPERIENCED
IN OPERATING FACILITIES FOR THE MANUFACTURE OF PHOSPHORIC ACID
BASE BY MEANS OF THE EXTRACTION OR HAFIA PROCESS ORIGINALLY
DEVELOPED IN ISRAEL. POLITICAL CONSTRAINTS PREVENT DIRECT
FSFC APPROACH TO ISRAEL.

5. CONTACT: MALLAM H. S. BELLO, DEPUTY GENERAL MANAGER,
OR H. K. E. ITEKE, TECHNICAL MANAGER, FSFC, P.M.B. 2203,
KADUNA. CABLE ADDRESS IS FEDSFERT KADUNA.

6. THIS MESSAGE CLASSIFIED FOR TRANSMISSION PURPOSES ONLY
AND SHOULD BE DECLASSIFIED UPON RECEIPT.
EASUM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LAGOS01077
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Drafter: n/a
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Expiration:
Film Number: D780040-0506
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780120/aaaaaqv.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ae4309e0-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3711073
Secure: OPEN
Status: NATIVE
Subject: NIGERIAN FERTILIZER COMPANY INTERESTED IN PURCHASING SULPHUR AND IN OBTAINING MANAGEMENT ASSISTANCE
TAGS: BEXP, NI
To: COM ABIDJAN
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/ae4309e0-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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